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7	[Additional Counsel on signature page]				
8	UNITED STATES DISTRICT COURT				
9	NORTHERN DISTRICT OF CALIFORNIA				
10	CASEV DODEDTS In dividually and On Dahalf				
11	CASEY ROBERTS, Individually and On Behalf of All Others Similarly Situated,				
12	Plaintiff,	Case No.: 3:19-CV-03422-SI			
13	V.	ADMINISTRATIVE MOTION TO			
14	ZUORA, INC., TIEN TZUO, and TYLER	CONSIDER WHETHER CASES SHOULD			
15	SLOAT,	BE RELATED			
16	Defendants,				
17		D . D'1 1 1 . 14 2010			
18		Date Filed: June 14, 2019 Judge: Susan Illston			
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21	[Caption continued on next page]				
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1	ANDREW LICHTER, derivatively on behalf of ZUORA INC.,	
2		Case No.: 3:19-CV-05701-WHA
3	Plaintiff,	Case No.: 3.17-C v-03/01-WIIA
4	v.	
5	TIEN TZUO, TYLER SLOAT, PETER	
6	FENTON, KENNETH A. GOLDMAN, TIMOTHY HALEY, JASON PRESSMAN,	Date Filed: September 10, 2019
7	MICHAELANGELO VOLPI, and MAGDALENA YESIL,	Judge: William Alsup
8	Defendants,	
9		
10	and	
11	ZUORA, INC.,	
12	Nominal Defendant.	
13		
14	KEITH BEAVEN, derivatively on behalf of	
15	ZUORA, INC.,	G N 410 GV 05700 IGG
16	Plaintiff,	Case No.: 3:19-CV-05702-JCS
17	V.	
18	TIEN TZUO, TYLER SLOAT, PETER	Date Filed: September 10, 2019
19	FENTON, KENNETH A. GOLDMAN, TIMOTHY HALEY, JASON PRESSMAN,	Magistrate Judge: Joseph C. Spero
20	MICHAELANGELO VOLPI, and MAGDALENA YESIL,	
21	Defendants,	
22		
23	and	
24	ZUORA, INC.,	
25	Nominal Defendant.	
26		
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28		

Pursuant to Civ. Loc. R. 3-12, Plaintiffs Andrew Lichter and Keith Beaven request this Court deem the matters of *Lichter v. Tzuo, et al.*, Case No. 3:19-CV-05701-WHA (N.D. Cal.) and *Beaven v. Tzuo, et al.*, Case No. 3:19-CV-05702-JCS (N.D. Cal.) ("Derivative Actions") related to *Roberts v. Zuora, Inc. et al.*, Case No. 3:19-CV-03422-SI (N.D. Cal.) ("Class Action"). As discussed below, the criteria for relation are met here. These actions concern substantially the same parties, substantially identical facts and underlying agreements, and "it appears likely that there will be an unduly burdensome duplication of labor and expense" if these cases are tried separately. Therefore, relation is proper under Civ. Loc. R. 3-12.

The following actions were filed in the following order:

Abbreviated Case Name	<b>Case Number</b>	<b>Date Filed</b>
Roberts v. Zuora, Inc. et al.	3:19-CV-03422-SI	06/14/2019
Lichter v. Tzuo, et al.	3:19-CV-05701-WHA	09/10/2019
Beaven v. Tzuo, et al.	3:19-CV-05702-JCS	09/10/2019

## **LEGAL STANDARD**

Pursuant to Civ. Loc. R. 3-12(a), actions are defined as related when: (1) they "concern substantially the same parties, property, transaction or event;" and (2) "[i]t appears likely that there will be an unduly burdensome duplication of labor and expense or conflicting results if the cases are conducted before different Judges." Civ. Loc. R. 3-12(a).

## **ARGUMENT**

Both criteria are met here. The Class Action and the Derivative Actions address some of the same transactions and similar and overlapping sets of facts and involve some of the same parties. Specifically, the Class Action and the Derivative Actions arise, at least in part, from similar false and misleading statements made by executives of Zuora, Inc. ("Zuora"). In particular, the Class Action and Derivative Actions allege materially misleading statement and filings by executives of Zuora regarding the subscription-based RevPro's integration and its limited demand.

Given the similarities between these cases and the fact that these cases are pending in this District, treating the cases as related would serve the interests of judicial economy and avoid the potential for conflicting rulings on common issues. Because the requirements of Loc. R. 3-12 are met, relation is appropriate. *In re Leapfrog Enterprises Inc. Sec. Litig.*, No. C 03 05421 RMW, 2005 WL 5327775, at \*1 (N.D. Cal. July 5, 2005) (relating cases where the cases concerned the same defendants, similar factual allegations, and similar causes of action).

1 **CONCLUSION** For the above stated reasons, Lichter and Beaven respectfully request that pursuant to Civ. Loc. 2 R. 3-12, the Court relate Lichter v. Tzuo, et al., Case No. 3:19-CV-05701-WHA (N.D. Cal.) and Beaven 3 v. Tzuo, et al., Case No. 3:19-CV-05702-JCS (N.D. Cal.) to Roberts v. Zuora, Inc. et al., Case No. 3:19-4 CV-03422-SI (N.D. Cal.). 5 6 Dated: October 25, 2019 Respectfully submitted, 7 THE ROSEN LAW FIRM, P.A. 8 /s/Laurence M. Rosen 9 Laurence M. Rosen (SBN 219683) 355 South Grand Avenue, Suite 2450 10 Los Angeles, CA 90071 Telephone: (213) 785-2610 11 Facsimile: (213) 226-4684 Email: lrosen@rosenlegal.com 12 Counsel for Plaintiff Lichter 13 Liaison Counsel for Plaintiff Beaven 14 15 THE BROWN LAW FIRM, P.C. Timothy Brown 16 240 Townsend Square Oyster Bay, NY 11771 17 Telephone: (516) 922-5427 18 Facsimile: (516) 344-6204 Email: tbrown@thebrownlawfirm.net 19 Counsel for Plaintiff Beaven 20 21 22 23 24 25 26 27 28

**CERTIFICATE OF SERVICE** I hereby certify that on October 25, 2019, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF system which will send notification of such filing to the e-mail addresses on the Electronic Mail Notice for this action. THE ROSEN LAW FIRM, P.A. /s/Laurence M. Rosen Laurence M. Rosen (SBN 219683) 355 South Grand Avenue, Suite 2450 Los Angeles, CA 90071 Telephone: (213) 785-2610 Facsimile: (213) 226-4684 Email: lrosen@rosenlegal.com Counsel for Plaintiff Lichter Liaison Counsel for Plaintiff Beaven